

BREAKING NEWS

Health Net Announces 2024-25 Small Group Broker Incentive Program

Health Net's Peak Season Incentive Program¹ gives you a lot to look forward to from September 2024 through January 2025 new business effective dates.



When you offer Health Net plans, you can be confident that your clients are receiving the coverage they need at an affordable rate, ensuring a combination of value and quality for both your clients and your business.

Program Details: For new sales² that have September 2024 through January 2025 effective dates, we are offering a special commission rate of

6% for the life of the case.³ This rate is for groups with just 6 or more subscribers enrolled. For details and program guidelines, contact your Health Net Account Executive.

- ¹ Incentive program applies to business sold directly through Health Net only. Excludes Cal Choice. Cobra membership does not apply toward total subscriber count to qualify. ² Sales through General Agents qualify for Peak Season Incentive Programs.
- ³ Health Net reserves the right to change or terminate this program.





You're elite at what you do. Your selling skills have set you apart and placed you on top. But there's more in store. Now's your

chance to win an exclusive getaway to Hawaii in the Spring of 2025! Health Net's Elite Partners Program (EPP) contest gives you the chance to put your selling talents to the test. Be one of Health

Net's top 8 selling brokers in IFP, Large Group or Small Group, you and a guest can pack your bags for paradise. Celebrate your success and carve a new future as you spend time with Health Net's senior leadership. Plus, get expert insight on emerging industry trends and future growth strategies and network with colleagues. Then relax with a Mai Tai in hand and

your toes in the sand! To Qualify: • SBG: The top 8 Brokers will secure a spot. Minimum 250 members to qualify. (contest runs from June 2024–January 2025 ¹

- effective dates) • LGB: The top 8 Brokers will secure a spot. Minimum 300 members to qualify. (contest runs from June 2024–January 2025
- effective dates) • IFP: The top 8 Brokers will secure a spot. Minimum 250 members to qualify. (contest runs for the entire month of January

Questions?

Top-selling brokers are those who sell to the most members during the contest period June 1, 2024 through January 31, 2025. Small Group sales

For more information, please contact your Health Net Sales Representative.

- through Cal Choice do not qualify. 2 Top-selling brokers are those who sell the most January 2025 members.

INDUSTRY NEWS



FDA Advisers Unanimously Recommend Next Round Of COVID-19 Vaccines Target JN.1 Variant

Wednesday to update the formula for the Covid vaccine ahead of an anticipated fall immunization campaign, now an annual step to try to offer better protection against versions of the virus in circulation." The panel's unanimous vote "recommends a formula aimed at combating the variant JN.1, which dominated infections in the United States in February, or a version of it." Reuters reports COVID-19 vaccine makers Pfizer, Moderna, and Novavax "earlier in the day said data from animal studies showed their 2024-25 shots targeting the JN.1 variant that was dominant earlier this year could neutralize newer subvariants

such as KP.2 much better than the older shots." In terms of timing, "Pfizer and partner BioNTech said they will be ready to supply their updated vaccines immediately upon approval, while Moderna forecasts a timeline for August." Also reporting are CNN (6/5, Christensen), Bloomberg Law (6/5, Chang), and The Hill (6/5, Choi).

Health Net Continues its Offering for the Los Angeles Unified School District

HEALTH NET NEWS

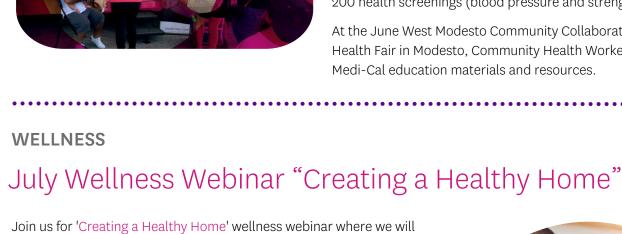
As part of our commercial offering, Health Net has been Los Angeles Unified School District's chosen carrier since 2009. The 2nd largest public school district in the country employs more than 75,000 employees and provides health insurance to more than 230,000 members and their families.

Health Net offers the District our Full Network HMO providing members with state-wide access to quality doctors and hospitals where they live or work. One more great reason to choose Health Net Full Network HMO is our partnership with some of the most comprehensive and advanced health care systems in the world such as UCLA Health and Cedars-Sinai.

IN THE COMMUNITY

Local Events Provide for Education and Health Screenings

Health Net recently partnered with El Concilio California and West Modesto Community Collaborative to support their community events.



From: 12:00 p.m. to 12:45 p.m. Pacific Time (PT).

add these instructions to your calendar.

JUST FOR FUN

200 health screenings (blood pressure and strength tests). At the June West Modesto Community Collaborative's Community Health Fair in Modesto, Community Health Workers shared

Medi-Cal education materials and resources.

in May, the Health Net RV team shared Medi-Cal education

At El Concilio California's Cinco de Mayo Festival in Stockton earlier

materials, provided a coloring station for kids and performed nearly

discuss bringing nature inside, detoxing your home, benefits of natural light, and more! Creating a healthy home environment is one tool that can be used to improve and support your mental well-being.

Creating a Healthy Home will be held on Wednesday, July 17, 2024,

1. To register for this webinar, please visit this link Note: If clicking on the registration link does not work properly with your computer system, please register by copying & pasting the registration link into your browser.

email with instructions for joining the meetings. Please don't forget to

Keep Your Pets Safe Over the 4th





Regardless of your own plans, safeguarding your pets during and after Fourth of July events is crucial.

1. Ensure your pets have updated identification tags and consider microchipping if not already done. 2. Take current photos of your pets and consider behavioral therapy for anxious animals. 3. Secure your environment to prevent escapes and evaluate the safety of your surroundings.

Loud noises and commotions can distress pets, leading them to flee. Holiday foods may be harmful, and the summer heat and travel can

be perilous. Debris from celebrations can also endanger pets.

1. Leave pets at home during parties, fireworks displays, and gatherings to avoid frightening situations. 2. Consider confining pets to a secure room or crate during festivities. Keep horses and livestock away from noise and excitement in fenced areas.

when traveling.

Safety during celebrations:

3. Ask guests to watch for potential escapes and keep pets away from fireworks and harmful items.

4. Avoid feeding pets table scraps and protect them from sun and heat. Never leave pets in hot cars and take precautions

Afterward: 1. Inspect yards and pastures for fireworks debris to prevent ingestion or injury.

2. Remove food scraps and debris that could harm pets after hosting gatherings.

By taking these precautions, you can ensure a safe and enjoyable Fourth of July for both you and your pets.